Retailer Package Deals

Package Options

<table>
<thead>
<tr>
<th>ITEM</th>
<th>RETAIL</th>
<th>PACKAGE A</th>
<th>PACKAGE B</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Qty.</td>
<td>Disc.</td>
<td>Qty.</td>
</tr>
<tr>
<td>Introductory Kits</td>
<td>$124.99</td>
<td>10 35%</td>
<td>3 30%</td>
</tr>
<tr>
<td>Visual Packets (with CD)</td>
<td>$17.99</td>
<td>5 35%</td>
<td>2 30%</td>
</tr>
<tr>
<td>Puppet Scripts (with CD)</td>
<td>$17.99</td>
<td>5 35%</td>
<td>2 30%</td>
</tr>
<tr>
<td>Catalogs</td>
<td>$0.05*</td>
<td>25 100%</td>
<td>10 100%</td>
</tr>
</tbody>
</table>

*0.05/catalog after the stated quantities of catalogs are provided.

Special Billing Terms and Conditions
- Orders must be received by **December 31, 2019**, to qualify for special terms.
- SPECIAL Terms for Package A or B only; invoice is due **120 days net**.
- Your account must be current (no invoices over 60 days old).
- Product is shipped immediately upon availability.
- Call for Return Authorization before sending any products back (1.800.727.4440).
- Unsold kits must be returned by **July 15, 2020**, for full credit. This is subject to the usual requirements and conditions listed at [RegularBaptistPress.org/retailers](http://RegularBaptistPress.org/retailers).
- Returns of other package items must arrive in our warehouse by **September 14, 2020**.

**NOTE:** Retail customers ordering individual kits, **not packages**, will receive their standard discount and standard terms on VBS kits.

For our full bookstore policy, product lists, and retail resources, go to [RegularBaptistPress.org/retailers](http://RegularBaptistPress.org/retailers).

RBP Customer Service
**1.800.727.4440**
RBP Bookstore Policy

Standard Discount Schedule

<table>
<thead>
<tr>
<th>TYPE</th>
<th>PRODUCT # RANGE</th>
<th>DISCOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>VBS Products</td>
<td>3000–33000</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Orders up to $499 retail</td>
<td>25%</td>
</tr>
<tr>
<td></td>
<td>Orders $500+ retail</td>
<td>35%</td>
</tr>
<tr>
<td>RBP Tracts</td>
<td>4000–4999</td>
<td>35%</td>
</tr>
<tr>
<td>RBP Books</td>
<td>5001–5999</td>
<td>25–55%</td>
</tr>
<tr>
<td>Non-RBP Items</td>
<td>6000–9100</td>
<td>10%</td>
</tr>
<tr>
<td>Drop Ship to Customers</td>
<td></td>
<td>10%</td>
</tr>
</tbody>
</table>

Discount schedule varies. See RegularBaptistPress.org/retailers for details.

Terms of Payment
Invoices are due 30 days net. The only exception would be the special discount packages listed on the front of this sheet.

Returns for Credit
Return Authorization is required. You must call to receive an RA number before returning any products (1.800.727.4440). The RA number must be marked on all shipping cartons and on all return documents.

Return Policy
All VBS returns are subject to the return policy available at RegularBaptistPress.org/retailers.

General guidelines:
1. Return credit is limited to 10% of VBS purchases (excluding kits). You will receive no credit beyond this amount.
2. All returned merchandise must be in salable condition.
3. Materials that are used, damaged, incomplete, that contain dealer marks or labels, or that are otherwise nonsalable will not be accepted for credit.
4. Music and other media items (e.g., CDs) must be unopened.
5. Multipackages must be complete and unopened.

Return Packing Instructions
· The RA number must be marked on all shipping cartons and on all return documents.
· A packing slip listing the returned products with the RBP invoice number, purchase date, and discount, or a copy of the original invoice must be enclosed with all returns.
· List the total number of cartons being shipped.
· Returns will be credited at 45% of the price if this procedure is not followed.

Return Deadlines
· Kits must be shipped prepaid and must be received no later than July 15, 2020.
· All remaining products must be received by September 14, 2020.