

# Trade Discount Schedules and Terms

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*Please read carefully. Some details may change without notice. The most current terms will be posted at [www.RegularBaptistPress.org/retailer](http://www.RegularBaptistPress.org/retailer).*

## Bookstore Qualifications

1. Bookstore must be open to the general public during regular business hours at least 5 days per week.
2. Bookstore must have a retail business tax-identification number and be registered as a retail business.
3. Bookstore must have a visible outdoor sign.
4. Bookstore must have a full-time retail sales staff.
5. Bookstore must agree to trade terms as detailed in this document.
6. Bookstore must complete the application process and be approved.
7. Bookstore must sell directly to retail customers.
8. Bookstore may not act as a distributor reselling RBP resources to other retailers.

## Ordering Information

Ordering Hours: 8:00 A.M.–5:00 P.M., Monday–Friday (Central Time)

Phone: 1-800-727-4440 or 1-847-843-1600

Fax: 1-847-843-3757

Web: [www.regularbaptistpress.org](http://www.regularbaptistpress.org)

E-mail: [orders@rbpstore.org](mailto:orders@rbpstore.org)

Mail: Regular Baptist Press, 3715 N Ventura Drive, Arlington Heights, IL 60004 -7678

*Include your account number, billing address, and shipping address with all orders. Do not mail returns to this address. See returns policy.*

## Discounts to Approved Bookstores

There is no discount or free items on retail promotional, special value, or multi-packaged resources.

### Sunday School Curriculum (items 1001-2999)

Orders up to \$499.99 retail	25%
Orders \$500 retail and over	35%
Drop shipments to customer locations	10%

### Vacation Bible School (items 30000-31000)

Orders up to \$499.99 retail	25%
Orders \$500 retail and over	35%
Drop shipments to customer locations	10%

### RBP Book Publications (items 5001-5500)

*May combine titles.*

Single copy	25%
2-4 copies	35%
5-49 copies	42%
50-199 copies	45%
200-999 copies	50%
1,000 copies	55%
Drop shipments to customer locations	10%

### RBP Tracts, Certificates, Cards (items 4001-4999 and 5501-5557)

Any quantity	35%
Drop shipments to customer locations	10%

### Other Publishers' Products (6000-8999)

*We do not act as distributors for other publishers' products. These products are carried to provide churches with additional Christian education resources. We, therefore, can offer only minimal discount on product that is not ours (catalog product numbers that do NOT begin with RBP or ISBNs 978-0-87227, 978-1-59402, 978-1-60776, or 978-1-62940).*

*The following discounts are for multiple copies of a SINGLE TITLE ONLY and cannot be combined. These products cannot be returned for credit.*

1-10 copies	10%
11-24 copies	15%
25-49 copies	20%
50-99 copies	25%
100-499 copies	30%
500+ copies	35%
Drop shipments to customer locations	10%

# Shipping Information

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1. All orders are shipped FOB to RBP Warehouse.
2. If your shipment is damaged, please notify the delivery agent at the time of delivery. Check your shipment before signing for it to make sure you are receiving the correct number of packages. All merchandise damaged during shipping must be claimed within 30 days of receipt.
3. Report any shipment lost by UPS (or other traceable carrier) to the Customer Service Department of Regular Baptist Press. We will contact the carrier on your behalf and locate your shipment or replace the lost order.
4. A packing slip will accompany every shipment and should be used to verify your order for accuracy.
5. Shortages or overages must be reported within 10 days after receiving the shipment. Defective merchandise will be replaced at no cost.

# Billing Procedures

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1. Available payment methods:
  - a. Check, ACH, wire transfer (electronic bank transfer information available upon request)
  - b. Visa, Mastercard, Discover, and American Express for orders under \$5,000
2. A separate invoice is issued for each shipment and will follow by mail. All payments are to be made from the invoice.
3. Invoices are due and payable 30 days net. Overdue amounts are subject to a 1.5% monthly service charge.
4. Orders will not be released to any account with an outstanding balance until payment is received. Regular Baptist Press will deal directly with churches unable to get their product from a retailer who has been put on hold.
5. Invoice or statement errors must be reported within 10 days of arrival to receive any adjustments.

# Return Guidelines

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## Regular Baptist Press requires Return Authorizations

Regular Baptist Press (RBP) counts it a privilege to minister to you through the use of curriculum, Bible studies, Vacation Bible School, and other educational resource materials.

In an effort to simplify and expedite the accurate processing of your returns and to ensure that you receive credit due in a timely manner, RBP requires that a Return Authorization (RA) reference number be assigned on all products **prior** to the return of the products to RBP for credit. The RA number will now be **mandatory** before returns will be accepted by RBP.

**What is a Return Authorization?** An RA reference number is a required authorized number provided by RBP that links directly to your account to ensure credit is issued to your account as quickly as possible. By obtaining this RA reference number, your return is preapproved for credit before we receive the product. This reference number is linked to your account and is set up to include the discounts at which the product was purchased and to confirm that the product is returnable. With a preapproved return, the process of issuing credit to your account is faster, more efficient, and more accurate.

**How do I get a Return Authorization (RA)?** There are two ways to obtain an RA reference number: (1) by contacting Customer Service directly at 800-727-4440, and (2) use our downloadable form, and fax in your request to 847-843-3757. You need to know your invoice number(s), item or ISBN number(s) (your invoice or pick list has these numbers), and quantities to be returned. **Please take a few moments to gather this information prior to requesting your RA reference number.**

- **Quick Response:** Contact Customer Service directly at 800-727-4440
- **Manual Response:** Use our form and fax in your request to 847-843-3757 (downloadable form). Once you have requested your RA, you will receive a follow-up call with the assigned RA reference number.
- **Important:** To prevent delay, please do not request the same RA multiple times or through various channels.
- **One (1)** RA reference number per invoice.

## **I have my RA . . . now what?**

Now that you have your RA number we ask that you follow the step-by-step guidelines below to ensure that your account is properly credited.

### **Step 1**

#### **General Information**

1. All products must be returned in clean, salable condition. Damaged product that is returned will not be credited and may be returned to customers, at their expense, if requested within 30 days from the credit memo.
2. Please ensure that the product does not have sticker or sticker residue, marks, or scuffs.
3. Products may be returned **after** 90 days from the invoice date and within six (6) months of purchase. Certain dated products may have limits on returnability, as outlined below. Regular Baptist Press return guidelines outlined below.
4. All returns must be shipped prepaid.
5. Products sold in package quantities must be returned as a complete package.

#### **Curriculum Returns**

1. You may return up to 10% of your total quarterly purchase amount.
2. All curriculum returns must arrive at the RBP Warehouse by the following schedule.
  - Fall Quarter—(September, October, November) must be received by November 30
  - Winter Quarter—(December, January, February) must be received by February 28
  - Spring Quarter—(March, April, May) must be received by May 30
  - Summer Quarter—(June, July, August) must be received by August 30
3. Undated Adult and Senior High electives may be returned if the course is still in print. Product must be returned no later than six (6) months from the invoice date.
4. Outdated, discontinued, or damaged items are not returnable for credit.
5. Opened curriculum kits are not returnable for credit.

#### **Vacation Bible School**

1. Churches and individuals may only return current introductory kits and student activity sheets.
2. Retailers may return up to 10% of your total annual VBS purchase amount, excluding package deals.
3. VBS starter kits must be received by July 15 of that theme's year. (2019 kits may be returned by July 31, 2019.)
4. All other VBS returns must be received by the RBP Warehouse by September 15.
5. Music and other media resources (CD-ROMs, etc.) must be unopened.

## **Kids4Truth Clubs**

1. Any shipping discrepancies or damages must be reported within 30 days. Defective and damaged materials should be returned within 30 days.
2. You may return up to 10% of each order.
3. Unused merchandise returned in clean, salable condition with no signs of use within 90 days of invoice date will be credited to your account, or refunded. No credit will be issued for materials returned after 90 days.
4. Sample packets are not returnable for credit.

## **RBP/RBB Book Publications**

1. Credit will be issued for books received in salable condition no later than six (6) months from invoice date.
2. Books may not be returned before 90 days or after six (6) months from invoice date.

## **Products Downloaded from RBPstore.org**

Digital products are not returnable.

## **Non-RBP Products**

1. Items produced by other publishers (e.g., catalog product numbers that do NOT begin with **RBP** or **ISBNs 978-0-87227, 978-1-59402, 978-1-60776, or 978-1-62940**) cannot be returned.
2. Product must be purchased directly from Regular Baptist Press. If you purchased additional product from other suppliers, such as a distributor, that product must be returned directly to that supplier under their guidelines.

## **Step 2**

### **Now that I have my RA how do I return my product?**

- Remove or black out any old shipping labels, including the original shipping barcode, from the outside of the shipping container.
- Product must be returned within a box or jet bag using packing materials to keep the product secure. Please do not put shipping labels directly on the product to be returned.
- Include a copy of the RBP pick list or RBP invoice if possible. If a RBP pick list or RBP invoice is not provided, on a separate sheet of paper, please include the following information:
  - 1 RA reference number per invoice per box or jet bag (The RA reference number MUST be visible on the outside of the package.)
  - Account number
  - Church name/Store name
  - Contact
  - Address (Provide ship to address if different from bill to.)

- City, state, zip code
- Telephone number
- Box count \_\_ of \_\_
- **Item numbers and quantities of products**
- Seal the box with shipping tape.
- Each box must have a label. For multiple boxes, please mark on the outside of each box 1 of 1, 1 of 2, 1 of 3, etc.
- Product must be returned via a shipping carrier that provides a tracking method, as you are responsible for the product until it is delivered and signed for at Regular Baptist Press. Your tracking number through your carrier is your delivery verification.

### **All returns must be sent to:**

RBP Returns  
C/O Witt Management  
680 Industrial Dr #1  
Cary, IL 60013

### **What if I don't follow these guidelines?**

RBP is looking to efficiently partner with you in your business and ministry needs.

- Choosing to not follow these guidelines may significantly delay the issuing of credit to your account.
- Any returns not following the procedure outlined in this document will be credited at 45% of the price paid.
- Requests for credit may be denied. If you request the product be returned to you, you are responsible for the return postage—which will be billed to your account.
- Any return received without a valid RA reference number printed on the outside of the package may be refused and returned to you without credit at your expense.

### **How soon should I expect credit to my account?**

- Returns that follow these established guidelines will be processed within 2 to 4 weeks from the date received at RBP.
- Please keep in mind that our goal is to process every return as quickly as possible; however, during heavy volume and peak periods, slight delays may happen.
- Once your return has been processed, RBP will mail you a copy of your credit memo.
- It is important that you do not take deductions on future payments to RBP until you have received your credit memo. Taking deductions from your account before credit is issued may cause you to incur late charges on outstanding balances.

**Do I need an RA for a damaged or defective product return or a product shipped in error?**

- No, if the product is damaged or defective when shipped to you, please contact Customer Service immediately at 800-727-4440. The Customer Service representative handling the call may issue credit without having the physical product returned or may send you a replacement. If the product needs to be returned, the Customer Service representative will coordinate the return method of shipping.
- If a product is shipped due to Regular Baptist Press error, please contact Customer Service immediately at 800-727-4440. The Customer Service representative handling the call may issue credit and/or send the correct product to you at our expense. If the product needs to be returned, the Customer Service representative will coordinate the return method of shipping at our expense.

*Last Updated 7/30/2019.*